

ERICH E. MENGE

AREAS OF EXPERTISE INCLUDE:

Operation Management Strategic Planning & Analysis Team Development & Leadership
Administration & Leadership Program & Project Management Client Relations & Retention

EXPERIENCE

HEALTHCARE AGENCY DEVELOPMENT – 1998-Present

Establishment of patient based healthcare businesses which provide healthcare services with national healthcare providers including Blue Cross Blue Shield, Medicare, Aetna, Cigna and United healthcare. Combination of strategic and tactical leadership that transcends multiple business functions. Support general business operations and company's long-range strategic vision, through business development, sales, communication, marketing and negotiations. Develop innovative approaches and methodologies to accomplish initiatives such as improving operation standards to provide efficiency, customer experience and increased revenues.

IVB MARKETING – Marnheim, Germany 1989 – 1995
Management / Development— capitalized on development and planning leadership expertise, drove strategies for development feasibility, and served as owner's representative for large-scale packaging and assembly initiatives.

EDUCATION

McMASTER UNIVERSITY – Hamilton, Ontario, Canada
BSC degree 1993